

IFS Income Plus Model – June 2019 Quarterly Report

Actual asset allocation as at 30 June 2019



- Cash 15%
- Fixed Interest 48%
- Alternative Debt 4%
- Liquid Alternatives 4%
- Property 4%
- Australian Shares 14%
- International Shares 11%

Fund facts

Inception date	1 July 2012
Portfolio manager	Industry Fund Services
Asset Consultant	Frontier Advisors
Recommended investment timeframe	5 years plus
Performance-related fee	0.00%
Return objective	Inflation plus 2.0% per annum, over 5 years
Risk objective	Limit negative annual returns to 1 in 10
Investment Management fee	Direct: 0.15% (cap \$5m) Indirect: 0.12% Total: 0.27%

Fund Objective

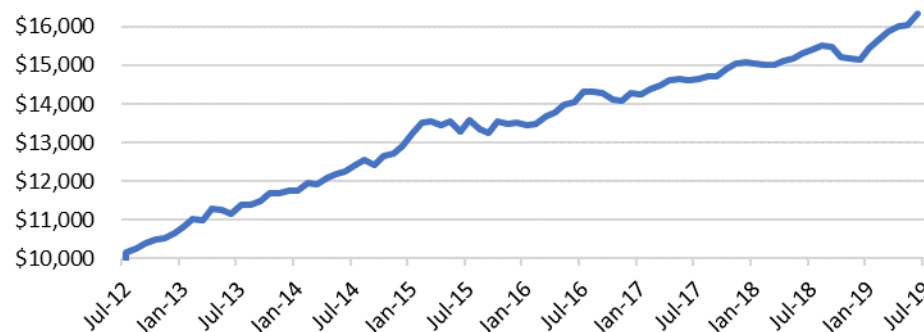
The Income Plus model aims to achieve a return of inflation + 2% p.a. on a rolling five-year basis. Since inception in July 2012, a notional investment of \$10,000 would now be worth \$16,346.

Performance Review

	3 Months %	1 Year %	3 Years %	5 Years %
Net return	2.95	6.84	5.20	5.91
Objective (CPI + 2%)	0.50	3.33	3.79	3.60
Standard deviation			2.81	3.51
Standard deviation – ASX 300 index			9.03	11.10

Net return is shown after investment fees and costs but before administration fees. Standard Deviation is a historical measure of the degree to which the portfolio's returns varied over time. The higher the standard deviation, the greater the likelihood that a portfolio's performance will fluctuate and exhibit volatility. Lower standard deviations indicate that the historical returns have been less volatile.

Growth of \$10,000



Fund Commentary

The Income Plus model returned 2.95% over the June quarter, significantly above its objective. Returns over the longer term have also been strong, and materially above objective in the 1, 3 and 5 year categories.

Investment markets delivered impressive returns for the 2018/19 financial year, although it was a bumpy ride. Shares fell significantly in the last three months of 2018, due to indications from the US Federal Reserve that monetary policy conditions would be tightened. US shares make up around 60% of the entire world stock market; therefore, the sharp drop in US shares had a global impact. However, the monetary policy stance was subsequently eased, which led to US shares rebounding throughout 2019. Australian shares recovered especially well, as a surge in the iron ore price also benefitted mining companies and resource stocks more generally.

Fixed Interest was also a standout, with an extraordinary 9.57% benchmark annual return for Australian bonds. Bond valuations initially rose following the drop in equity markets (the 'flight to safety' factor) in late 2018. The June quarter saw Bond prices rise dramatically after the RBA cut interest rates by 50 basis points, an outcome the market had not expected.

IFS Income Plus Model – June 2019 Quarterly Report (continued)

Allocations

Geographic Allocation		Currency exposures	
Australia	53.84%	Australian Dollar	91.16%
United States	21.83%	US Dollar	5.51%
Japan	6.05%	Euro	0.64%
United Kingdom	2.09%	Japanese Yen	0.53%
France	2.47%	UK Pounds	0.29%

Top 5 Exposures		Top 5 Equity Exposures	
Bank certificates of deposit	13.26%	Commonwealth Bank of Australia	1.00%
Australia (Commonwealth of)	12.59%	BHP Billiton	0.84%
United States Treasury	10.31%	Westpac Banking Corporation	0.68%
Japan (Government of)	4.61%	Australia & New Zealand Banking	0.59%
Qld Treasury Corp	2.03%	CSL	0.59%

Investments held

Australian Shares	14%
State Street Australian Equity Index Trust	Market cap weighted index fund (ASX 200)
Schroders Equity Opportunity Fund	Active broad cap fund
International Shares	11%
State Street International Equities Index Trust	Market cap weighted index fund (MSCI W)
State Street International Equities Index (Hedged) Trust	Market cap weighted index fund (MSCI W)
BlackRock Indexed Emerging Markets IMI Equity Fund	Market cap weighted emerging markets index fund
Property	4%
Macquarie Hedged Index Global Real Estate	Market cap weighted index fund (FTSE/EPRA)
Alternatives	4%
Pinebridge Global Dynamic Asset Allocation Fund	Global Multi Asset, growth oriented
Alternative Debt	4%
T. Rowe Price Dynamic Global Bond Fund	Low duration, active bonds
Fixed Interest	48%
State Street Australian Fixed Interest Income Trust	Low cost index fund
State Street Global Fixed Interest Income Trust	Low cost index fund
Cash	15%
State Street Australian Cash Trust	Actively managed domestic cash portfolio