

IFS Income Plus Model – September 2018 Quarterly Report

Actual asset allocation as at 30 September 2018



■ Cash	16%
■ Fixed Interest	48%
■ Alternative Debt	4%
■ Liquid Alternatives	4%
■ Property	4%
■ Australian Shares	13%
■ International Shares	11%

Fund Objective

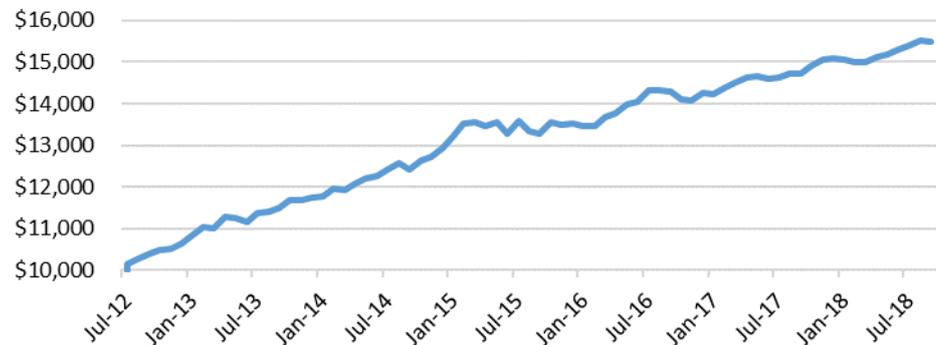
The Income Plus model aims to achieve a return of inflation + 2% p.a. on a rolling five-year basis. Since inception in July 2012, a notional investment of \$10,000 would now be worth \$15,479.

Performance Review

	3 Months %	1 Year %	3 Years %	5 Years %
Net return	1.17	5.22	5.27	6.10
Objective (CPI + 2%)	0.86	4.08	3.68	3.91
<i>Standard deviation</i>			3.12	3.36
<i>Standard deviation – ASX 300 index</i>			8.97	10.59

Net return is shown after investment fees and costs but before administration fees. Standard Deviation is a historical measure of the degree to which the portfolio's returns varied over time. The higher the standard deviation, the greater the likelihood that a portfolio's performance will fluctuate and exhibit volatility. Lower standard deviations indicate that the historical returns have been less volatile.

Growth of \$10,000



Fund facts

Inception date

1 July 2012

Portfolio manager

Industry Fund Services

Asset Consultant

Frontier Advisors

Recommended investment timeframe

7 years plus

Performance-related fee

0.00%

Return objective

Inflation plus 2.0% per annum, over 5 years

Risk objective

Limit negative annual returns to 1 in 10

Investment Management fee

Direct: 0.15% (cap \$5m)
 Indirect: 0.13%
 Total: 0.28%

Fund Commentary

The September quarter started off along the same trend as previous quarters, delivering robust returns across most market sectors. This is reflected in the quarterly return for the Income Plus portfolio of nearly 1.2%.

One of the more significant factors behind the quarterly return was the 5% allocation to foreign currency, which contributed 0.1% as the Australian dollar continued to weaken.

The portfolio has 55% of its equities in Australian shares (the other 45% being in International shares). This positioning failed to pay off during the September quarter, with the Australian market lagging major overseas markets. However, the benefit of franking credits (not included in our published returns) is a compelling factor for most of our investors, together with the volatility benefits of blending domestic and international equities. Over the 1, 3 and 5 year time horizons, the model has consistently performed above its objective.

IFS Income Plus Model – September 2018 Quarterly Report (continued)

Allocations

Geographic Allocation		Currency exposures	
Australia	53.4%	Australian Dollar	95.0%
United States	20.2%	US Dollar	3.1%
Japan	5.8%	Euro	0.6%
United Kingdom	2.4%	Japanese Yen	0.4%
France	2.0%	UK Pounds	0.3%

Top 5 Exposures		Top 5 Equity Exposures	
Australia (Commonwealth of)	12.5%	Commonwealth Bank of Australia	0.9%
United States Treasury	5.0%	BHP Billiton	0.8%
Japan (Government of)	2.4%	Westpac Banking Corporation	0.7%
Westpac Bank NCD	2.3%	Australia & New Zealand Banking	0.6%
National Australia Bank NCD	2.1%	CSL	0.5%

Investments held

Australian Shares	13.2%
State Street Australian Equity Index Trust	Market cap weighted index fund (ASX 200)
Perpetual Wholesale Australian Share Fund	Value broad caps
Perpetual Wholesale Smaller Companies Fund	Value small caps
International Shares	10.58%
iShares Indexed International Equities	Market cap weighted index fund (MSCI W)
iShares Hedged Indexed International Equities	Market cap weighted index fund (MSCI W)
Property	4.25%
Macquarie Hedged Index Global Real Estate	Market cap weighted index fund (FTSE/EPRA)
Alternatives	3.98%
Pinebridge Global Dynamic Asset Allocation Fund	Global Multi Asset, growth oriented
Invesco Wholesale Global Targeted Returns Fund	Low Volatility, diversified returns
Alternative Debt	3.91%
T. Rowe Price Dynamic Global Bond Fund	Low duration, active bonds
Fixed Interest	48.09%
iShares Australian Bond Index Fund	Low cost index tracking fund
iShares Global Bond Index Fund	Low cost index tracking fund
Cash	15.99%
Colonial First State Wholesale Cash Fund	Actively managed domestic cash portfolio